

Have you reached a *critical point* in your business?

THE *executive* INFLUENCE

EXIT & SUCCESSION PLANNING

...did you know?

According to the Exit Planning Institute's 2013 survey of 900 companies of business owners looking to sell their businesses:

- » 83% have no written transition plan
- » 49% have done no planning at all
- » 40% have no plans in place to cover illness, death or forced exit
- » 56% felt they had a good idea of what their business is worth, yet only 18% have had a formal valuation in the last two years

THIS IS A RECIPE FOR DISASTER!

WHAT DO YOU WANT **YOUR LEGACY** TO BE?

Your Legacy is the Sum of all of your:

- » Personal Goals
- » Business Goals
- » Financial Goals
- » Family Goals
- » Community Goals
- » Charitable Goals

EXIT PLANNING PUTS YOU **IN CHARGE** OF YOUR LEGACY!

Exit Planning Benefits You By...

- » Lowering business risks
- » Avoiding asset concentration
- » Maximizing your company's value
- » Preserving family wealth for later generations
- » Reducing employee and family uncertainty
- » Lowering or eliminating capital gains taxes

The Executive Influence is ready to assist you in forming a plan specific to your choices – we have a team of subject matter experts assembled and ready to go.

Interested in starting a conversation focused on YOU and your unique situation?

Contact us today – we are ready to assist you!

(517)853-2570